john **smith**

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PROFILE
Nearly 15 years of management experience leading operational activities in an international organization. Vast experience in building global relationships, managing projects, developing methodologies and maintaining optimized, cost effective solutions in Operation, Supply Chain, Projects and Business Process Management. Driving effective large-scale negotiations, efficient processes and establishing quality partner relationships. Open minded professional with passion for technology and innovation.



SKILLS **Certification 1, Fancy Software 1, Software 2, Fancy Software 2 Fancy Software 4, Software 5**



EXPERIENCE **Strategic Sourcing Manager, Company 1**

2016-2017

Developing and executing large scale, corporate-level capital sourcing strategies for XXX R&D and technology development labs worldwide. Leading equipment technology development as well as IP strategic deals and collaboration projects of nanomachining technologies. Responsible for the entire supply chain including acquisitions, supplier management and continues improvement strategies.

**Senior Global Sourcing Manager, Company 2**

2014-2016

Part of XXX procurement Outsourcing center of excellence team, defining methodologies and long-term outsourcing strategies.

Outsourcing and product engineering services commodity manager. Owned and managed global out sourcing and turn-key suppliers of product development services, temporary and permanent staffing and IT resellers.

**Regional Purchasing Manager, Company 3**

2014-2016

Operations manager in EMEA: IT, Corporate Services and engineering test capital procurement. Direct manager of 8-10 commodity managers located in 4 different countries in Europe, responsible for spending of >$X00M per annum.

**Supplier Manager, Company 4**

2014-2016

* Manage and responsible for all commercial relationships of Intel EMEA with the world's leading Hardware and computing services companies: Sun, HP, IBM, Dell, Xerox, quantum etc.
* Leading large scale local, regional and global international supplier selections and negotiations.
* Member of several global sourcing teams.
* Contract owner of local and global agreements including supplier management, strategies setting and bidding processes leadership.
* Global leader of internet negotiations- directly led and managed ~20 local and global on-line negotiations events.



EDUCATION **MBA**, Business Administration

 Impressive University

 Graduated 2009

 **BA, Economics**

 Impressive University

 Graduated 2006



MILITARY **Title, Unit**

SERVICE Tank Comander

 1999-2001



LANGUAGE **Language**

SKILLS Level

 **Language**

 Level

